

CAPABILITY STATEMENT

Versatile Marine is a reputable trading company and sovereign manufacturer of high performance and robust polyethylene leisure, work and patrol boats.

We pride ourselves Delivering In Full, On Time & In Specification, to satisfied clients in Australia and around the world.

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COMPANY PROFILE



Versatile Marine is a reputable trading company and manufacturer of high performance polyethylene boats for the commercial, defence and recreational sectors.

The company has firmly embedded relationships in Australia, New Zealand and across the continents, delivering quality solutions to our clients through well skilled engineers and tradespersons, across a wide range of bespoke and scheduled projects.

Versatile Marine is a young Australian company, founded on a proud history of 30 years track record in global boat and shipbuilding, utilising its expertise in order to plan, design, implement and manage scalable projects. In often demanding economic conditions, the business has consistently been able to deliver excellence in all aspects of quality, safety and customer service from its headquarters in Henderson, Western Australia.

Acknowledging Michael Bakker's maritime leadership and engineering capabilities, his expertise is formally recognised by Engineers Australia and awarded with a Certificate of Membership as Fellow of the Institute of Engineers Australia (FIEAust, Reg.No. 5749678).

Versatile Marine's capabilities can be applied across an entire project lifecycle, including turnkey solutions. Specifically, this capability extends to;

- Concepts and Designs
- Research & Development
- Engineering, 3D Modelling, Drafting
- Project Management & Advisory
- Product Sourcing & Installation
- Manufacturing & Outfitting
- Sustainment & Services

VISION & VALUES

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MOUNFIO

Our vision is to be recognised as the sovereign Australian solution provider for boat & shipbuilding, electrical and engineering projects in the commercial, defence and recreational sectors, supported by our range of world-class associated partners and products.

Our business culture is supported by shared knowledge, strong team ethics and a commitment to delivering high quality project outcomes for our clients. All activities strongly adhere to an established framework of safety, quality and value.





CORE COMPETENCIES

As an accredited business, our expertise in Trading and Manufacturing entails

- Turnkey Projects
- Technical Assessments & Consultations
- Managed Lifecycle Projects all stages of Planning and Delivery
- Design, Engineering, Manufacturing, Service and Commissioning
- Product Recommendation and Sourcing
- Product Installation and/or Integration

We apply our range of expertise across the following industry sectors;



Our extensive knowledge in defence, backed by our core management team, boasts proven successes across; product development, design & engineering, sourcing & contracting, manufacturing, commissioning, testing and turn-key delivery of many high performance vessels.

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CONSULTING

With 30 years of hands-on experience in shipbuilding, transferring knowledge from the shop floor to the board room, we are regularly advising our clients with respect to vessel acquisition, operational management, preventative maintenance and training requirements.

DRY DOCKING SOLUTIONS

Delivery of tailored solutions for ship repair and shipbuilding yards, including advisory for shipyard layout and functionality, dry docking capabilities matching stakeholder and market requirements.

SHIP SYSTEMS

Lead by Versatile Marine, and in collaboration with our partners, development and delivery of a variety of solutions to your requirements, including filtration systems, electrical systems, ship automation and control systems, (e-)propulsion systems, power generation, battery energy systems, antifouling systems, water makers, ballast water treatment are amongst many other capabilities we carry.





PRODUCTS & PARTNERSHIPS

Versatile Marine developed strong relationships with a number of industry leading OEM suppliers and Partners, including:

WAVEFOIL

Exclusive representative for Wavefoil Retractable Bow Foils, reducing pitch motions and fuel consumption up to 15%



CULLYS

Our Primary Partner and well versed Product & System Integrator and Service Provider supporting Versatile Marine with manufacturing and outfitting of polyethylene workboats, and installation, commissioning and servicing of OEM equipment,

HYDROMASTER

Exclusive representative in Australia and New Zealand for Hydromaster Propulsion Systems, including Inboard, Deck Mounted and Retractable Thrusters as well as High Speed Azimuth Thrusters.











ULTRAFINE DEPTH FILTRATION

Authorised representative for Ultrafine Depth Filtration, offering the ultimate protection for your machinery and equipment, significantly extending life span, greatly reducing emissions, minimising oil replenishment and fuel oil consumption.

Exclusive representative and Service Provider in Australia and New Zealand for Syncrolift AS, global leader of ship lift, transferring and fast docking

SHIP BROKERAGE

Versatile Marine has various partners in ship brokerage globally, providing second hand and new build solutions, sourced from highly reputable shipyards around the world. In addition we can provide pre-purchasing surveys and valuations, leasing, financing, transport and delivery solutions.

systems.

SYNCROLIFT



RISK & SAFETY MANAGEMENT

As part of our commitment to achieving the principles of health and safety in our workplace, we recognise our moral and legal responsibility to provide a safe and healthy work environment for workers, contractors, customers and visitors. This commitment also extends to ensuring that risk management is an integral part of the company's approach to decision making and accountability, and that all personnel within the company are responsible for the management of risks that relate to their particular area of work.

QUALITY ASSURANCE & ACCREDITATIONS

Our quality system is based on ISO 9001: 2015 Quality Management Systems, ISO 45001:2018 Management Systems (In Progress).

Our quality objectives are to:

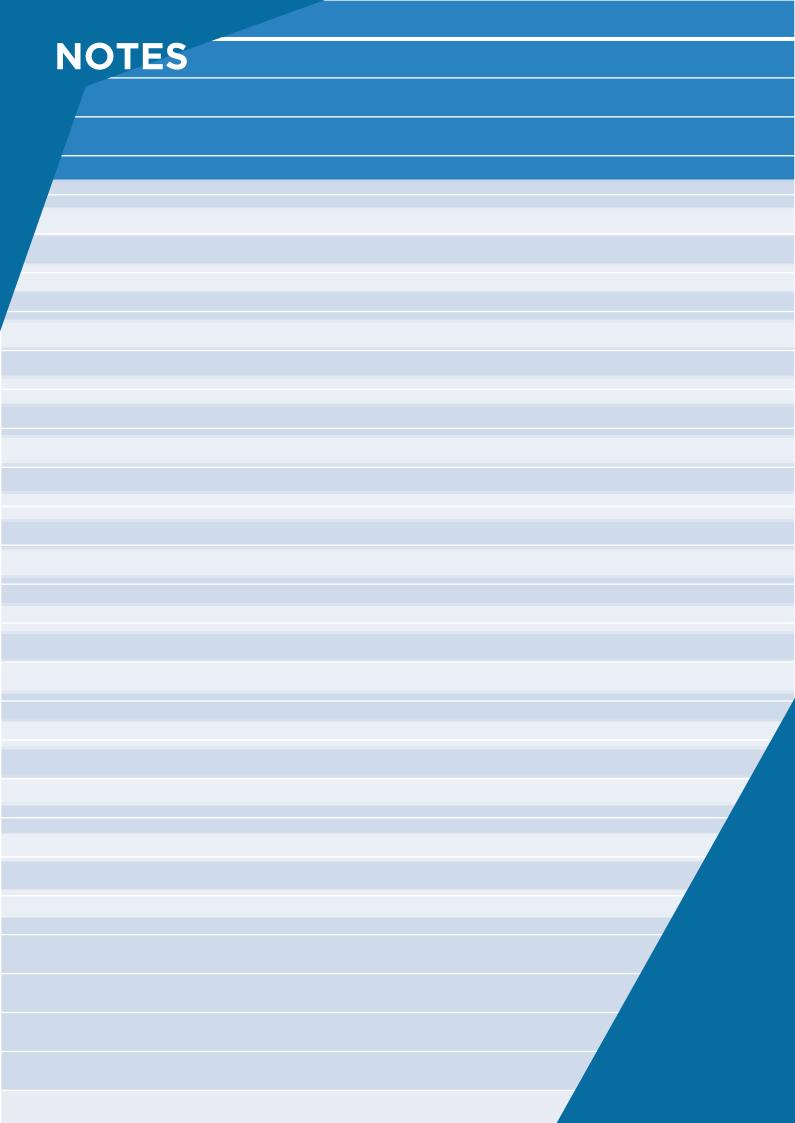
- Use the quality management system as a tool to achieve best practise outcomes across the organisation;
- Ensure continuous improvement.

We have procedures and disciplines in place to ensure that:

- The system is effectively implemented by undertaking relevant skills training and conducting appropriate quality awareness training;
- Responsibilities for quality are established and these responsibilities are communicated clearly to all employees;
- The policies and procedures continue to be appropriate by initiating regular reviews to check its effectiveness and ongoing relevance, and the company regularly review the needs and expectations of our customers and initiate continuous improvement activities to meet those expectations.

ENVIRONMENTAL STATEMENT

"As part of our commitment to achieving the principles of responsible environmental management, sustainability and protection of the natural environment in our workplace, we recognise our moral and legal responsibility to ensure that our activities, products and services are designed to protect and enhance the environment in the communities in which we operate, and our obligations to ensuring that our operations do not place the natural environment or the local community at risk of harm".





Versatile Marine[™] is a sovereign Australian designer and builder of 100% recyclable polyethylene high performance craft for your mission critical applications

HDPF

Contact us today to discover how our innovative solutions can be customised to meet operational effectiveness on your next major project

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POLICE